OVERSEAS VISITORS TO PHOENIX SUMMARY - 2005**

Arizona Office of Tourism

VISITATION VOLUME

Total Overseas Visitation

175,000

DEMOGRAPHICS

AGE (years)

Male Average 45.2 years Female Average 41.4 years

HOUSEHOLD INCOME

Average HH Income	\$78,400
< \$40,000	32.4%
\$40,000 - \$79,999	31.7%
\$80,000 - \$119,999	11.0%
\$120,000±	25.0%

PARTY COMPOSITION

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Avg. Travel Party (mean)	1.4
Traveling Alone	49.5%
Family/Relatives	27.0%
Spouse	22.2%
Business Associates	8.7%
Friends	3.5%
Group Tour	0.9%
Adults Only	91.2%
Adults and Children	8.8%

GENDER

Male	58.4%
Female	41.6%

FREQUENT TRAVELERS

Repeat Visitor to the U.S.	82.5%
U.S. Trips last 12 Months	2.4
U.S. Trips last 5 Years	7.9
1 Trip	35.5%
2 - 5 Trips	32.9%
6+ Trips	30.6%

ORIGIN MARKETS

U.K.	15.2%
Mexico	15.2%
Germany	14.0%
Japan	9.8%
India	9.1%
France	8.2%
South America	5.5%
Australia	3.7%
Switzerland	2.6%

PORT OF ENTRY

Other Ports	36.0%
Los Angeles	18.3%
San Francisco	12.7%
Atlanta	7.0%
Chicago	6.3%
Dallas/Ft Worth	3.6%
Houston	3.2%

TRAVEL PATTERNS ADVANCE TRIP PLANNING

Avg. Advance Trip Decision	77.6 days
Avg. Advance Air Reservations	53.0 days
Use of Pre-Booked Lodging	57.9%

USE OF PACKAGES

YES	8.5%
Guided Tour	6.0%
Air/Lodging	4.2%
Air/Lodging/Tour	4.0%
Air/Lodging/Bus	1.7%
Air/Lodging/Bus/Tour	1.7%
Air/Rental Car	1.3%
Air/Lodging/Rental Car	-

INFORMATION SOURCES

Travel Agency	42.8%
Personal Computer	31.4%
Friends/Relatives	18.0%
Airlines Directly	14.2%
Corporate Travel Dept.	11.6%
Travel Guides	5.1%
State/City Travel Office	4.7%
Tour Company	4.3%
Newspapers/Magazines	0.9%
Other	0.2%

ACCOMMODATIONS

Hotel/Motel	61.5%
Private Home	44.4%
Other	2.1%

TRANSPORTATION IN U.S.

LENGTH OF STAY

# of Nights in Arizona (mean)	9.1 nights
# of Nights in U.S. (mean)	22.3 nights

PURPOSE/ACTIVITIES MAIN PURPOSE OF TRIP

Leisure & VFR	57.6%
Visit Friends/Relatives	26.6%
Leisure/Rec./Holidays	24.9%
Other	6.1%
Business and Convention	42.4%
Business/Professional	38.1%
Convention/Conference	3.5%
Study/Teaching	0.8%

AZ DESTINATIONS VISITED

Grand Canyon NP	9.2%
Tucson	5.4%
Glen Canyon NP	0.8%

OTHER DESTINATIONS VISITED

# of States Visited	2.1
# of Destinations Visited	2.8
California	30.5%
Los Angeles	19.4%
San Francisco	16.1%
San Diego	6.3%
Yosemite N.P.	0.7%
Nevada	15.8%
Las Vegas	15.5%
Utah	7.1%
Monument Valley N.P.	4.9%
Zion N.P.	0.6%
Bryce Canyon N.P.	0.4%
New York	10.2%
Texas	5.2%
Ohio	5.1%
Illinois	4.3%
Florida	3.8%

LEISURE ACTIVITIES

Shopping	88.0%
Dining in Restaurants	83.1%
Visit Historical Places	45.2%
Sightseeing in Cities	42.2%
Visit National Parks	34.5%
Touring Countryside	30.7%
Visit Small Towns	28.4%
Amusement/Theme Parks	21.0%
Cultural Heritage Sites	20.2%
Guided Tours	19.0%
Casinos/Gambling	16.8%
Water Sports/Sunbathing	16.3%
Art Gallery/Museum	15.5%
Visit Native Am. Comm.	12.8%
Attend Sports Event	11.6%
Environ./Eco Excursions	10.4%
Concert/Play/Musical	8.9%
Nightclubs/Dancing	6.9%
Camping/Hiking	5.3%
Golfing/Tennis	4.8%
Ethnic Heritage Sites	3.4%
Ranch Vacations	1.8%
Cruises	1.6%
Hunting/Fishing	1.4%
Snow Skiing	0.4%

Source: US Department of Commerce

^{**} Does not include visitors from Canada or those arriving by land from Mexico.